



Sales intern

Reporting to: Business Developer
Hours: Full Time
Duration: Minimum 3 Months
Location: Brussels, Belgium

Optimy is a young and fast-growing software company, operating across six continents with over 120 customers including *BMW, Carrefour, Johnson&Johnson, L'Oréal, Audi, ENGIE* and *Volkswagen*. We are now searching for new interns to join the sales department who are looking for real responsibility and the chance to have a direct impact on such rapid growth.

Responsibilities:

- Research your markets to find new prospects
- Cold call prospects to set up a first meeting
- Follow and assist with the entire sales process, guided by an experienced business developer
- Manage your own 'special project', from a variety of options based on your profile (e.g. marketing roles, finance, HR)

Requirements:

- Proficiency in English or French or German or Italian or Spanish or Portuguese.
- You are a 'doer' – somebody who wants to prove their ability by getting things done
- A real interest in a sales career

Our offer:

- A chance to work as part of an international team
- Real responsibility, your work will have a direct and noticeable impact on the success of the company
- The possibility of joining the team on a long term basis

Depending on circumstances, part of accommodation and transportation costs are covered. We grant 300€/month to foreign students and 50€/month to students based in Belgium.

If you are interested, please apply using this link: <http://jobs.optimy.com/en/>